

what will you do with your web site?

Although web sites can grow very complex, they begin with a few simple questions: What do you need from the site? What do your users need? Everything else flows from there.

determining direction

Why does your organization need a web site?

To let users search the company more easily through search engines. Also to boost sales as the web will cause the company to have more customers visiting and it saves money on a lot of advertising and paperwork.

Why will your visitors need this web site?

To order food or to just get more information at the customer's convenience, anytime and anywhere they want, even when office hours is closed for the day.

Describe what your web site will do or be:

It advertises what the company offers and their different services and also it has an order form for customers who want to order their food anytime and anywhere.

setting goals

Do different people in your organization have different goals? not really relevant

Marketing says: _____

IT says: _____

Human resources says: _____

The CEO says: _____

_____ says: _____

_____ says: _____

Write a mission statement for your site:

KCK Food Catering (Site name) is a _____ site (noun describing site), offering Food Catering/Orders (type of service) to hungry customers (adjective describing audience) (noun describing audience) who _____ want _____ ("need" or "want") to order food (need filled by site).

Unlike competing sites, which (short description of competition, highlighting its inadequacies), (site name) will (verb-based purpose, distinguishing site from its competition).

What are your goals for this site?

1. To inform customers about the service _____
2. To save paperwork _____
3. To reach a broad audience on the web _____
4. To let customers order anytime, anywhere _____
5. To gain more customers _____

who are your users?

The first step toward serving your users is identifying—specifically—who they are. Though the details you include will vary depending on the focus of your site.

demographics

Age: 5% Under 18 20% 18–24 25% 25–34
25% 35–49 20% 50–64 5% Over 65

Sex: 50% Male 50% Female

Race: 0.1% African American 0.3% Caucasian
99.2% Asian/Pacific Islander 0.1% Hispanic
0.1% American Indian, Eskimo, or Aleut
0.1% Other

Education: not really relevant
 % Some high school % High school
 % Some college % College
 % Some post-grad % Post-graduate

Marital status: 30% Single 50% Married
10% Widowed 10% Divorced/separated

Income: not really relevant
 % Under \$20,000 % \$20–49,000
 % \$50–74,000 % \$75–100,000
 % \$100–150,000 % Over \$150,000

Nationality:
Singaporean

Location:
All around Singapore

Occupation:
All kinds

psychographics

What are the unique distinguishing factors of your audience?

Those that are interested in ordering food.

webographics

Access point: 50% Home 40% Work
1% School 9% Other

Access speed: 40% Modem 40% Cable modem
5% DSL 15% T1/high-speed work

Frequency of use: 100% <1 hour/week 0% 1–3 hours/week
0% 4–10 hours/week 0% 10+ hours/week

Time of use: 10% Morning 30% Afternoon
30% Evening 30% Late night

Years online: not really relevant
 % First year online % 1–2 years
 % 3–4 years % Over 5 years

Platform: 70% Windows 28% Mac
1% Unix 1% Other

Browser: 5% Netscape 40% Internet Explorer
55% Other

activities

What (relevant) online activities do your users participate in?

not really relevant

site-specific profile

Who is your site geared toward?

- First-time visitors, new to your organization and site.
- Offline customers, familiar with your company but NOT the site.
- Returning visitors, familiar with both your organization AND your site.
- All of the above.